



KINGFISH LIMITED FACT SHEET AS AT 30 JUNE 2010



KEY DETAILS

Fund type	Listed Investment Company
Invests in	Growing New Zealand companies
Listing date	31 March 2004
Financial year end	31 March
Typical portfolio size	10-20 stocks
Investment criteria	Long term growth
Performance objective	Long term growth of capital and dividends
Manager	Fisher Funds Management Limited
Management fee rate	1.25% of Gross Asset Value (reduced by 0.10% for every 1% of underperformance relative to the change in the NZX 90 day bank bill index with a floor of 0.75%)
Performance benchmark	Changes in the NZX 90 day bank bill index + 7%
Performance fee	15% of returns in excess of benchmark and high water mark
High water mark	\$1.39 per share
Shares on issue	87.3m
Share price	87 cents
Market capitalisation	\$75.9m
Gearing	None (maximum permitted - 20% of Gross Asset Value)
Net Asset Value (NAV)	\$1.01 (unaudited)
Dividend policy	2% of average NAV per quarter – dividend reinvestment plan is offered
Dividend payment dates	March, June, September & December
Dividends paid since listing	26.9 cents per share
Share buyback programme	From 1 November 2009 to 31 October 2010
Contact	enquire@kingfishlimited.co.nz, telephone 09 489 7094
Website	www.kingfishlimited.co.nz

PORTFOLIO

Key Portfolio Positions:

Mainfreight 18%, Ryman Healthcare 14%, Metlifecare 8%, Pumpkin Patch 7%, Freightways 7%. The remaining portfolio is made up of another nine stocks and cash. The average market capitalisation of companies within the Kingfish portfolio is \$320m.

MANAGEMENT

The Kingfish portfolio is managed by Fisher Funds Management Ltd with Carmel Fisher and Murray Brown taking prime management responsibilities. These two are experienced portfolio managers/analysts (and notably so in researching and investing in smaller companies). Both are based in Fisher Funds' Takapuna office and are the senior portfolio manager and senior investment analyst respectively.

BOARD

The Manager has authority delegated to it from the Board to invest according to the Management Agreement and other written policies. The Board of Kingfish comprises independent directors: Rob Challinor (Chairman), Annabel Cotton and Ian Hendry; and non-independent director Carmel Fisher.

INVESTMENT SELECTION CRITERIA

- » History of earnings growth
- » Sustainable competitive advantage
- » Strong track record
- » Above average forecast earnings growth
- » Quality, committed management
- » Pricing/valuation

Refer to Kingfish website for full STEEPP grading criteria.

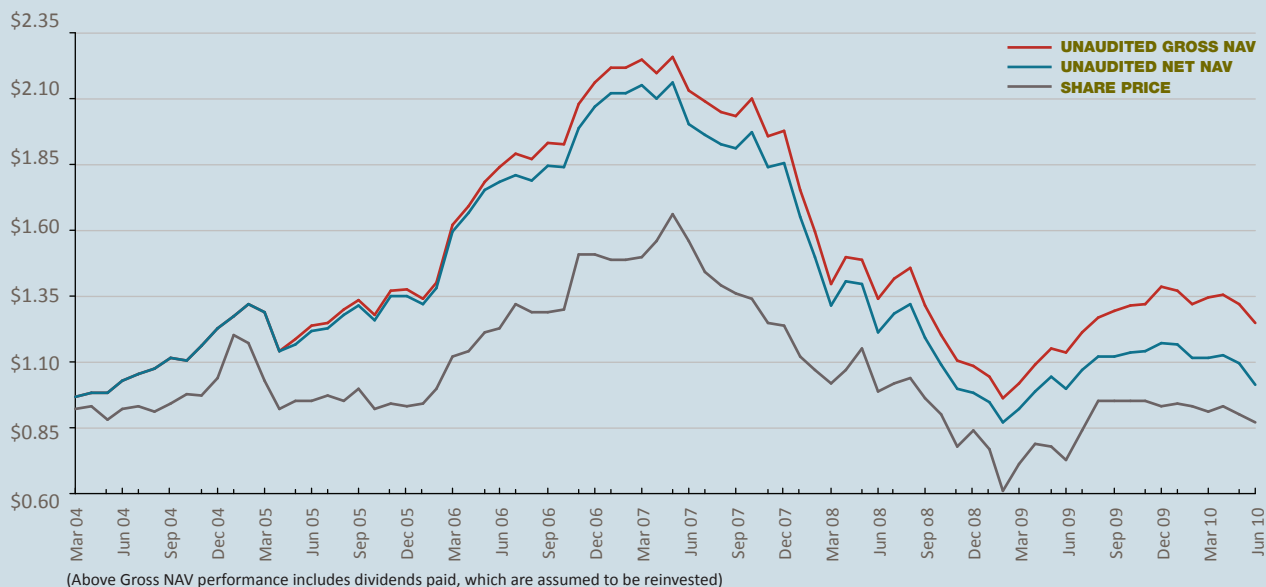
NET ASSET VALUE PERFORMANCE

(The unaudited KFL NAV is announced to the New Zealand Stock Exchange every Thursday and at month end)

TO 30 JUNE 2010	LAST 6 MONTHS	LAST 12 MONTHS	LAST 2 YEARS	SINCE INCEPTION
KFL NAV	-10%	+10%	-7%	+29%
KFL Share Price	-6%	+19%	-12%	-13%
NZX50 Gross Index	-8%	+6%	-7%	+15%
KFL Benchmark	+5%	+10%	+25%	+131%

Note: The KFL unaudited NAV performance includes dividends paid, which are assumed to be reinvested

KINGFISH UNAUDITED NET ASSET VALUE AND SHARE PRICE PERFORMANCE



DISCOUNT

Many closed-end listed investment companies, in NZ and elsewhere around the world, trade at discounts to unaudited NAV. This reflects a number of factors including:

- » the market's perception of the managers' abilities to add value;
- » the quality and assumed prospects of the underlying portfolio, the ability or otherwise of investors to replicate the portfolio constructed; and
- » the net present value of future investment management fees.

CAPITAL MANAGEMENT – SHARE BUYBACKS

- » Since November 2005, Kingfish has purchased its own shares from time to time
- » Kingfish has a buyback programme in place allowing it (if it elects to do so) to acquire up to 4.3m shares during the year ending 31 October 2010.
- » Buybacks can work well in circumstances where excessive discounts to NAV exist.
- » Buybacks can increase the NAV applying to the remaining shares on issue.
- » Shares bought back by the company are held as treasury stock.
- » Shares held as treasury stock are available to be re-issued for the dividend reinvestment plan (see below), share placements and to pay any performance fees.

CAPITAL MANAGEMENT – DIVIDEND POLICY

- » 'Managed Distribution Policy' introduced in June 2009. Under this policy, 2% of average unaudited NAV is targeted to be paid to shareholders quarterly.
- » This policy has been well received by shareholders as it gives them an attractive and regular return that is referable to the NAV.
- » Shareholders who prefer to have increased capital rather than a regular income stream have taken the opportunity to participate in the company's dividend reinvestment plan (DRP). Shares issued to DRP participants are at a 3% discount to market price.
- » Kingfish became a portfolio investment entity (PIE) on 1 October 2007 and since then, dividends paid to NZ resident shareholders have not been subject to further tax.

INVESTMENT

At 87c Kingfish yields 11% net (based on last year's dividends of 9.6cps) and currently trades at a discount to NAV of ~14%. The discount could provide value, as investors are able to purchase a portfolio with an unaudited NAV of \$1.01 per share for only 87 cents per share.

The investment case for Kingfish resides in the upside potential offered by the present portfolio of smaller growth stocks and the future purchases the portfolio manager will make. Kingfish's future price performance depends upon a number of factors, including the direction of the equity markets, the returns achieved by the particular shares held in the portfolio and the discount to NAV.